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* H I G H L Y C O N F I D E N T I A L *

UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

Civil Action File No. 14-CV-7473

-----x

THE PEOPLE OF THE STATE OF NEW YORK, by
and through ERIC T. SCHNEIDERMAN, Attorney
General of the State of New York,

Plaintiff,

- against -

ACTAVIS, PLC and FOREST LABORATORIES, LLC,

Defendants.

-----x

November 3, 2014

9:43 a.m.

Videotaped Deposition of ALAN
JACOBS, pursuant to Notice, held at the
offices of White & Case LLP, 1155 Avenue
of the Americas, New York, New York,
before Jineen Pavesi, a Registered
Professional Reporter, Registered Merit
Reporter, Certified Realtime Reporter and
Notary Public of the State of New York.

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<p style="text-align: right;">94</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 you can answer.</p> <p>3 A. There is lots of things we try</p> <p>4 to do; because we're titrating the</p> <p>5 medicine up from 5 milligrams to ten</p> <p>6 milligrams, for example, if the symptoms</p> <p>7 come at ten milligrams we often say stop</p> <p>8 everything, let the symptoms go away.</p> <p>9 On a second look you may not</p> <p>10 have the same side effects and that works</p> <p>11 a lot, a large percentage of the time, but</p> <p>12 not all the time.</p> <p>13 If we do that and even 2.5</p> <p>14 milligrams causes side effects and we</p> <p>15 realize we can't use an oral drug like</p> <p>16 that, we might try the Excelon Patch, we</p> <p>17 would for sure if it was GI side effects,</p> <p>18 even if is the other side effects we might</p> <p>19 try because it is a different molecule and</p> <p>20 they don't always behave the same way by</p> <p>21 any means and so we would try the patch.</p> <p>22 Interestingly enough, it is</p> <p>23 just never come to dilanthamine, the third</p> <p>24 one.</p> <p>25 Q. Typically if a patient doesn't</p>	<p style="text-align: right;">95</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 respond well to donepezil, they will</p> <p>3 respond well to the Excelon Patch, and to</p> <p>4 clarify, when I say respond well, I mean</p> <p>5 in terms of side effects, not necessarily</p> <p>6 efficacy?</p> <p>7 MR. CROWE: Objection to form,</p> <p>8 vague, calls for speculation, but you can</p> <p>9 answer.</p> <p>10 A. Often that is the case, not</p> <p>11 always, but often.</p> <p>12 Q. If a patient had side effects</p> <p>13 with Namenda, what would you switch them</p> <p>14 to?</p> <p>15 MR. CROWE: Objection to form,</p> <p>16 calls for speculation and vague.</p> <p>17 You can answer.</p> <p>18 A. Every once in a blue moon</p> <p>19 someone put on Namenda, I will be told by</p> <p>20 their caregiver typically that they got</p> <p>21 confused, more confused, and we will stop</p> <p>22 it and see if the confusion goes away</p> <p>23 after thinking about other reasons they</p> <p>24 might have got confused, and if we end up</p> <p>25 deciding that it was the Namenda, we might</p>
<p style="text-align: right;">96</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 still do that, try it again once, and if</p> <p>3 it happens again we can't use it so we</p> <p>4 stop it and they can't be on Namenda.</p> <p>5 Q. Normally would those patients</p> <p>6 be on a cholinesterase inhibitor already?</p> <p>7 MR. CROWE: Objection to form,</p> <p>8 vague.</p> <p>9 You can answer.</p> <p>10 A. Typically.</p> <p>11 Q. Is there ever a reason a</p> <p>12 patient would take both of the two</p> <p>13 cholinesterase inhibitors that you</p> <p>14 described, donepezil and rivastigmine?</p> <p>15 MR. CROWE: Objection to form,</p> <p>16 calls for speculation, you can answer.</p> <p>17 A. I can't imagine any situation,</p> <p>18 it would invite toxicity.</p> <p>19 Q. But many of your patients are</p> <p>20 on both -- one of the cholinesterase</p> <p>21 inhibitors and also Namenda, correct?</p> <p>22 A. Yes.</p> <p>23 Q. In about how many patients is</p> <p>24 that?</p> <p>25 MR. CROWE: Objection to form,</p>	<p style="text-align: right;">97</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 vague.</p> <p>3 A. So if you take the whole</p> <p>4 universe of my patients on cholinesterase</p> <p>5 inhibitor and you restrict to the ones</p> <p>6 that have moderate to severe dementia or</p> <p>7 even are on the borderline of moderate to</p> <p>8 severe, because I will try in those</p> <p>9 situations, too, I will be adding the</p> <p>10 second drug because they are hungry for</p> <p>11 treatment and to think better and so why</p> <p>12 wouldn't you.</p> <p>13 Q. So typically you would add</p> <p>14 Namenda to the patient's treatment regimen</p> <p>15 somewhere between the mild to moderate</p> <p>16 stage, that kind of transitional area, I</p> <p>17 know these aren't clear distinctions?</p> <p>18 MR. CROWE: Objection to form,</p> <p>19 vague.</p> <p>20 You can answer.</p> <p>21 A. Typically it is moderate to</p> <p>22 severe.</p> <p>23 For sure if I said at a meeting</p> <p>24 I think we're now into the moderate stage</p> <p>25 of this illness, I want to add a drug, but</p>

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<p style="text-align: right;">102</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 other ways we could help that we don't</p> <p>3 have drugs yet to satisfy because it is a</p> <p>4 rich soup of neurotransmitters and what</p> <p>5 not.</p> <p>6 Q. With regards to the timing, are</p> <p>7 these drugs typically more effective at</p> <p>8 different stages?</p> <p>9 A. Right, so the cholinesterase</p> <p>10 inhibitor will be most effective when</p> <p>11 there is cholinergic deficiency at the</p> <p>12 same time that there is neurons around to</p> <p>13 utilize the return of acetylcholine and</p> <p>14 Namenda will be more or memantine will be</p> <p>15 more effective any time the brain cells</p> <p>16 are leaking calcium, I know we don't have</p> <p>17 a more direct way of measuring that, we</p> <p>18 assume that's the case when dementia is of</p> <p>19 moderate severity.</p> <p>20 Q. Going back specifically to the</p> <p>21 cholinesterase inhibitors, you said that</p> <p>22 there are three that you're aware of that</p> <p>23 are actively prescribed?</p> <p>24 A. That are on the market.</p> <p>25 Q. Right.</p>	<p style="text-align: right;">103</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 Those are all distinct chemical</p> <p>3 compounds, is that correct?</p> <p>4 A. Yes.</p> <p>5 Q. But they are broadly the same</p> <p>6 mechanism of action, is that accurate?</p> <p>7 MR. CROWE: Objection to form,</p> <p>8 vague, calls for speculation, but you can</p> <p>9 answer.</p> <p>10 A. They all purport to inhibit the</p> <p>11 enzyme acetylcholinesterase.</p> <p>12 Q. Which, again, that's distinct</p> <p>13 from what an NMDA receptor antagonist</p> <p>14 does?</p> <p>15 A. Yes.</p> <p>16 Q. Until now we have been talking</p> <p>17 broadly about Namenda and my understanding</p> <p>18 is that Namenda comes in basically three</p> <p>19 forms, there is the IR and the XR.</p> <p>20 First of all, do those terms</p> <p>21 mean anything to you, IR versus XR?</p> <p>22 A. Yes.</p> <p>23 MR. CROWE: Objection to form.</p> <p>24 You can answer.</p> <p>25 Q. The IR being the</p>
<p style="text-align: right;">104</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 instant-release twice-a-day tablet,</p> <p>3 correct?</p> <p>4 A. Well, the immediate release</p> <p>5 form comes in both a tablet and an elixir,</p> <p>6 two milligrams per ml, and the XR form is</p> <p>7 a once-a-day capsule filled with little</p> <p>8 caplety beads.</p> <p>9 Q. Turning to the elixir, which</p> <p>10 sometimes I might call oral solution</p> <p>11 because that's how I think about it, do</p> <p>12 you prescribe that to any of your</p> <p>13 patients?</p> <p>14 A. I have not prescribed it ever</p> <p>15 once to a patient.</p> <p>16 Q. Why not?</p> <p>17 A. The need hasn't come up.</p> <p>18 Q. When would a patient need that</p> <p>19 particular solution?</p> <p>20 MR. CROWE: Objection to form,</p> <p>21 vague.</p> <p>22 You can answer.</p> <p>23 A. One common reason has to do</p> <p>24 with -- patients with Parkinson's disease</p> <p>25 often have Alzheimer's disease and vice</p>	<p style="text-align: right;">105</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 versa and if you have Parkinson's disease</p> <p>3 you're very slow, you're swallowing</p> <p>4 mechanism is slow and you have poor saliva</p> <p>5 production and so it is just so much</p> <p>6 easier to have a liquid squirted into your</p> <p>7 mouth in that setting than to have to chew</p> <p>8 on a pill and get it moisturized and</p> <p>9 swallow.</p> <p>10 There are other sorts of</p> <p>11 neurological conditions that you can</p> <p>12 imagine where chewing is hard or it may be</p> <p>13 their dentition, the person's dentition is</p> <p>14 such that it is hard and you would prefer</p> <p>15 a liquid.</p> <p>16 But, yeah.</p> <p>17 Q. Forgive me if you have</p> <p>18 addressed this already, but do you treat</p> <p>19 any patients with Parkinson's disease?</p> <p>20 A. Yes.</p> <p>21 Q. And Parkinson's and Alzheimer's</p> <p>22 disease?</p> <p>23 A. Because I am not a movement</p> <p>24 disorder specialist, I wouldn't be seeing</p> <p>25 nearly as commonly with people just</p>

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<p style="text-align: right;">106</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 run-of-the-mill Parkinson's, so to speak,</p> <p>3 but once they get dementia I'm often</p> <p>4 seeing them to diagnose what the nature of</p> <p>5 the dementia is, because it can be one of</p> <p>6 three things going on in that stage.</p> <p>7 Q. Some of those patients that you</p> <p>8 treat that have Alzheimer's disease and</p> <p>9 also Parkinson's, are some of those on</p> <p>10 Namenda, one of the Namenda products?</p> <p>11 MR. CROWE: Objection to form,</p> <p>12 you can answer.</p> <p>13 A. To the degree they have</p> <p>14 Alzheimer's disease as the cause of their</p> <p>15 dementia, I do the same thing I do with</p> <p>16 other patients who have Alzheimer's</p> <p>17 disease, which is start with a</p> <p>18 cholinesterase inhibitor, because I am</p> <p>19 usually seeing them earlier in the phase</p> <p>20 of their dementia syndrome, and then try</p> <p>21 to get them on both drugs because that's</p> <p>22 two different types of good band-aids to</p> <p>23 help them think better.</p> <p>24 Q. But even within those patients</p> <p>25 you have never felt the need to prescribe</p>	<p style="text-align: right;">107</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 the oral solution?</p> <p>3 A. Not that I haven't felt the</p> <p>4 need, the need hasn't come up.</p> <p>5 Q. I think you referenced that for</p> <p>6 the patients that need the oral solution,</p> <p>7 you squirt in their mouth.</p> <p>8 What is your understanding how</p> <p>9 you administer that particular dosage</p> <p>10 form?</p> <p>11 MR. CROWE: Objection to form,</p> <p>12 you can answer.</p> <p>13 A. It apparently comes in a box</p> <p>14 with a syringe that you can put a top on</p> <p>15 it, interacts with a bottle and you would</p> <p>16 pull the plunger and get the amount you're</p> <p>17 going to give, which would be like 5 ccs</p> <p>18 if it is 2 milligrams per cc and you</p> <p>19 wanted to give 10 milligrams and then you</p> <p>20 would unhook it and put it at the side of</p> <p>21 the mouth and just squirt it in.</p> <p>22 Q. Has a patient ever asked for</p> <p>23 that particular formulation in your</p> <p>24 experience?</p> <p>25 A. Not in my experience.</p>
<p style="text-align: right;">108</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 MR. CROWE: Objection.</p> <p>3 Q. Just to clarify the question,</p> <p>4 paragraph 27 of your declaration, it says</p> <p>5 "Symptomatic treatments such as memantine</p> <p>6 hydrochloride (Namenda) and cholinesterase</p> <p>7 inhibitors tend to have an additive effect</p> <p>8 to make patients think and behave more</p> <p>9 normally."</p> <p>10 Is that correct?</p> <p>11 A. Yes.</p> <p>12 Q. What exactly do you mean by</p> <p>13 additive effect there?</p> <p>14 A. It was nice to have a second</p> <p>15 drug in the symptomatic armamentarium that</p> <p>16 by virtue of addressing a different</p> <p>17 problem that brain cells have when they</p> <p>18 are afflicted with Alzheimer's disease, so</p> <p>19 to speak, seems to not just overlap such</p> <p>20 that you choose one because you're only</p> <p>21 going to get X amount of benefit</p> <p>22 regardless of which one you use, but in</p> <p>23 fact have additive benefit so that if</p> <p>24 you're cognitive scores go up X, the</p> <p>25 addition of the second drug usually makes</p>	<p style="text-align: right;">109</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 it go up close to 2X, and so it is</p> <p>3 additive.</p> <p>4 Q. Do you know of any doctors that</p> <p>5 prescribe the oral solution product?</p> <p>6 A. No, not individuals that I know</p> <p>7 by name.</p> <p>8 I don't ask them, I haven't</p> <p>9 asked that question.</p> <p>10 Q. Why might you keep a patient on</p> <p>11 the Namenda instant-release tablet instead</p> <p>12 of switching them to the XR capsule?</p> <p>13 MR. CROWE: Objection to form,</p> <p>14 lack of foundation, vague, and calls for</p> <p>15 speculation.</p> <p>16 But you can answer.</p> <p>17 A. Once the XR came out, it became</p> <p>18 pretty obvious that that would be</p> <p>19 preferable because of it's once-a-day</p> <p>20 dosing regimen.</p> <p>21 So if I haven't seen someone</p> <p>22 yet, I wouldn't be calling them up and say</p> <p>23 come in, I want to give you XR, I would</p> <p>24 typically wait until they come in for</p> <p>25 followup and see they are on the IR drug</p>

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<p style="text-align: right;">202</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 version of the Namenda IR product, the</p> <p>3 tablet specifically, would be entering the</p> <p>4 market, is that correct?</p> <p>5 A. What I said was I assumed it</p> <p>6 would be because, just like I assumed any</p> <p>7 medicine eventually loses its patent and</p> <p>8 generics come onboard and that generic</p> <p>9 drugs exist and therefore any given drugs</p> <p>10 will eventually go generic.</p> <p>11 I didn't have specific</p> <p>12 knowledge of when Namenda would prior to</p> <p>13 any of this.</p> <p>14 Q. Do you normally receive</p> <p>15 marketing materials or detailing from</p> <p>16 branded drug manufacturers?</p> <p>17 MR. CROWE: Objection to form.</p> <p>18 You can answer.</p> <p>19 A. No; I get things in the mail</p> <p>20 and I usually just throw them right away</p> <p>21 because I am not going to bother with</p> <p>22 anything like that, that's just sort of</p> <p>23 not medical information.</p> <p>24 Q. You don't get like the pens or</p> <p>25 the pads?</p>	<p style="text-align: right;">203</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 A. I still have a box of Aricept</p> <p>3 pens in my office that was given to me in</p> <p>4 1996 with so many pens that I am never</p> <p>5 going to run out.</p> <p>6 So I never needed anymore pens.</p> <p>7 Q. What about from generic drug</p> <p>8 companies, do you get any marketing</p> <p>9 information or pens from those firms?</p> <p>10 MR. CROWE: Objection, vague.</p> <p>11 You can answer.</p> <p>12 A. I don't remember ever</p> <p>13 getting -- I don't know anything about</p> <p>14 generic companies honestly, never heard of</p> <p>15 one.</p> <p>16 Q. You can't name a single generic</p> <p>17 company?</p> <p>18 A. Not at all.</p> <p>19 Q. What about patients, are</p> <p>20 patients typically aware of generic drugs</p> <p>21 when they come into your office?</p> <p>22 MR. CROWE: Objection to form,</p> <p>23 vague, calls for speculation, but you can</p> <p>24 answer.</p> <p>25 Q. In your experience.</p>
<p style="text-align: right;">204</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 A. We have discussions all the</p> <p>3 time, it happens a lot in</p> <p>4 neuroendocrinology because those patients</p> <p>5 are young and they are not wealthy and</p> <p>6 they care a lot about cost issues and they</p> <p>7 may say something like I want the generic</p> <p>8 and I might say, you know what, we should</p> <p>9 do the brand first for a while because</p> <p>10 pharmacokinetics are well-described and</p> <p>11 standardized and then, assuming we can get</p> <p>12 the dose response that we want and we like</p> <p>13 the efficacy and you don't have side</p> <p>14 effects, then you can switch to the</p> <p>15 generic because then we'll know if there</p> <p>16 is a difference.</p> <p>17 And if there is a difference,</p> <p>18 you'll have data to say to your insurance</p> <p>19 company, you ought to pay for this brand</p> <p>20 because it works better.</p> <p>21 So that happens a lot in that</p> <p>22 setting, I can't remember -- I think I</p> <p>23 also remember when Aricept went generic,</p> <p>24 everyone was happy, my patients were</p> <p>25 happy, because now they were just getting</p>	<p style="text-align: right;">205</p> <p>1 JACOBS - HIGHLY CONFIDENTIAL</p> <p>2 the donepezil and we learned quickly there</p> <p>3 was no difference, it was less expensive</p> <p>4 and worked the same.</p> <p>5 Q. Specifically with the</p> <p>6 neuroendocrinology context, was it the</p> <p>7 patient that initiated the discussion</p> <p>8 about the generics or did you inform them</p> <p>9 that there was a generic available and</p> <p>10 that you would try this treatment</p> <p>11 strategy?</p> <p>12 MR. CROWE: Objection, form,</p> <p>13 vague and calls for speculation.</p> <p>14 You can answer.</p> <p>15 A. I mean, over time in the 20</p> <p>16 years I have been practicing medicine,</p> <p>17 really the ten years I have been in</p> <p>18 private practice, where people give me</p> <p>19 money to see me and I have to feel like I</p> <p>20 owe them as much benefit as I can give</p> <p>21 them, I've become more and more aware to</p> <p>22 the point where I often initiate that and</p> <p>23 say, you know, I am going to give you this</p> <p>24 and I have a discussion about why I might</p> <p>25 want to -- I say would you rather have</p>

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